



# SALES & MARKETING COUNCIL HONOR SOCIETY MEMBER APPLICATION FOR YEAR 2011/2012

SMC's Honor Society is designed to recognize members who make a special effort to advance their professionalism and serve the Council. Points are based on participation and achievements made during the qualification period of August 1, 2011 through July 31, 2012. Members must re-qualify each year by earning 200 points. Members who qualify for the Honor Society will be recognized at the Major Achievement Awards Ceremony in September 2012. The member who has accumulated the most honor society points will become the SMC Member of the Year for 2012.

**Please complete this form and mail to the SMC, 544 Mayo Ave, Maitland, FL 32751 or fax to: 407.629.6460 by August 9, 2012.**

For more information, please contact Stacie Cornell, Director of Events and Councils, at 407.691.2185 or Stacie@HBAofMetroOrlando.com.

**Attendance at HBA Functions** (i.e., General Membership Meeting, Closing Time, SAM Tram, Home Expo, Bowling Bash, Meet The Builder, Golf, Major Achievement Awards, Holiday Party, etc.; 15 pts each.) List function(s) and date(s).

Date	Function	Total Points
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

**Sponsorship at HBA Functions** (i.e., General Membership Meeting, Closing Time, SAM Tram, Home Expo, Bowling Bash, Meet The Builder, Golf, Major Achievement Awards, Holiday Party, etc.; 25 pts each.) List function(s) and date(s).

Date	Function	Total Points
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

**Local HBA Participation:**

- HBA Board Director – 50 pts
- Council Chair – 100 pts (each)
- Sub-Committee Chair – 50 pts (each)
- Sub-Committee Member – 20 pts (each)
- HBA Senior Officer – 75 pts
- Council Member – 30 pts (each)
- Sub-Committee Vice Chair – 25 pts (each)

**National and State Participation:**

- NAHB Council Member–20 pts (add 10 points if Chair)
- NAHB Officer – 50 pts
- NAHB Committee Member–30 pts (add 10 points if Chair)
- FHBA Committee Member–30 pts (add 10 points if Chair)
- FHBA Officer - 50 pts

**TOTAL POINTS EARNED: (Minimum of 200 points to qualify) > > > >**

Date: \_\_\_\_\_ Name: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Company: \_\_\_\_\_